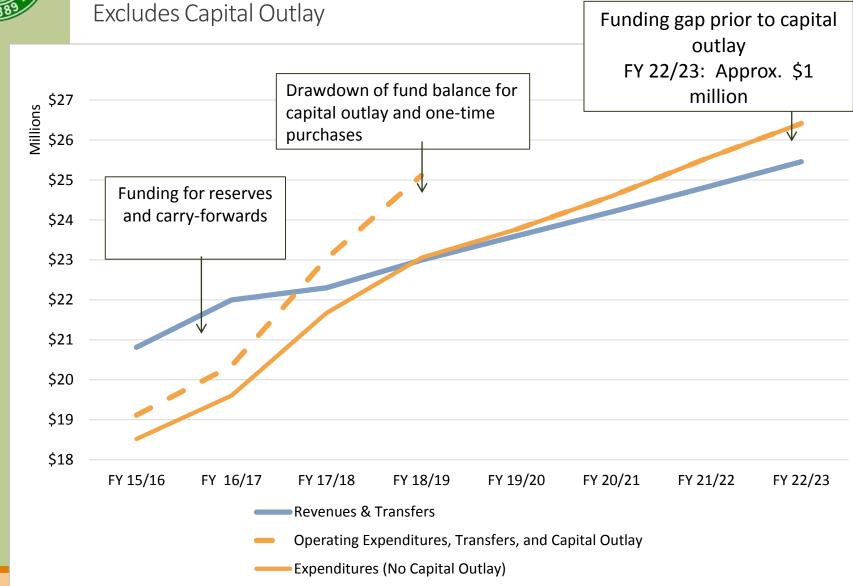


# **Revenue Analysis**

## Projected Budgetary Impacts



#### Multi-Year General Fund Projection





#### Excerpt: Supporting Chart Information

	FY 18/19	FY 19/20	FY 20/21	FY 21/22	FY 22/23
Pogin Fund Pol	\$10,133,205	\$8,012,475	\$ 7,846,589	\$ 7,453,473	\$ 6,737,262
Begin Fund Bal	\$10,155,205	Ş6,U12,475	۶ 7,040,009	ې ۲,455,475	۷۵٫۱۵۱٫۷۵۲ ک
Rev. & Trans	22,993,669	23,599,045	24,201,176	24,821,047	25,459,246
Exp. & Trans	23,054,546	23,764,931	24,594,292	25,537,258	26,413,017
Capital Outlay	2,059,853	-	-	-	-
					\$
Total Exp.	\$ 25,114,399	\$ 23,764,931	\$ 24,594,292	\$ 25,537,258	26,413,017
	(2, 120, 720)		(202.110)	(716 211)	
Net Results	(2,120,730)	(165,886)	(393,116)	(716,211)	(953,771)
Proj. End Bal.	\$ 8,012,475	\$ 7,846,589	\$ 7,453,473	\$6,737,262	\$ 5,783,490



### Budgetary Comparison

	FY 19/20	FY 20/21	FY 21/22	FY 22/23				
Budget	(\$165,886)	(\$393,116)	(\$716,211)	(\$953,771)				
Prior to Proposed Short-Term Rental Initiative								
2% TOT Increase, all lodging	978,000	762,000	451,000	225,000				
2% TOT Increase Commercial / 5%								
Increase STR's	1,463,000	1,252,000	945,000	725,000				
Implementation of Proposed STR								
No TOT Increase	(\$ 186,000)	(\$ 1,634,000)	(\$ 1,968,000)	(\$ 2,217,000)				
2% TOT Increase, all lodging	958,000	(702,000)	(1,027,000)	(1,267,000)				
20/ TOT is even as Correspondential / $50/$								
2% TOT Increase Commercial / 5% Increase STR's	1,443,000	(548,000)	(871,000)	(1,109,000)				
	1,443,000	(348,880)	(071,000)	(1,105,000)				
Scenarios do not include funding for capital outlay								



#### Questions

